

Unlocking Africa's full retail potential with a Crowdsourced On-Demand Delivery Platform

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Retail is the biggest driver of economic growth in Nigeria



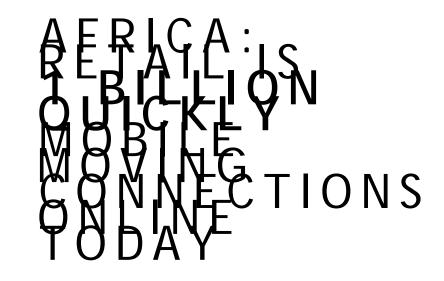
### MILLION micro-merchants in Nigeria

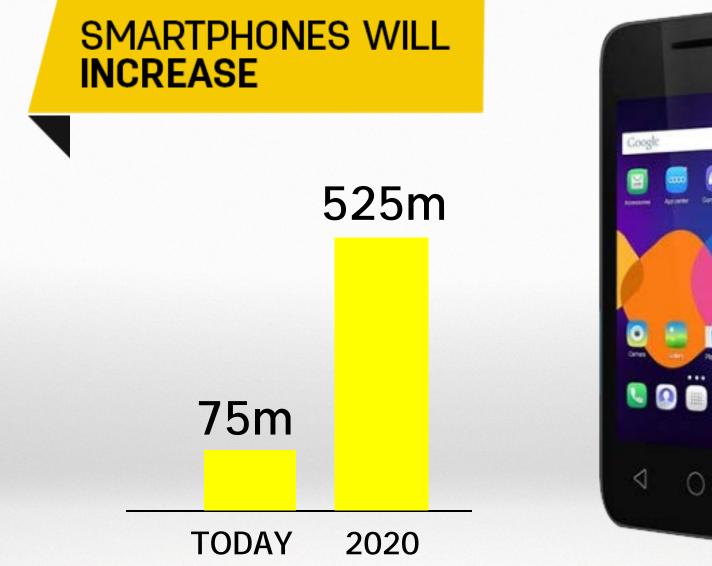
FACTS ABOUT NIGERIA

RETAIL EMPLOYS 300

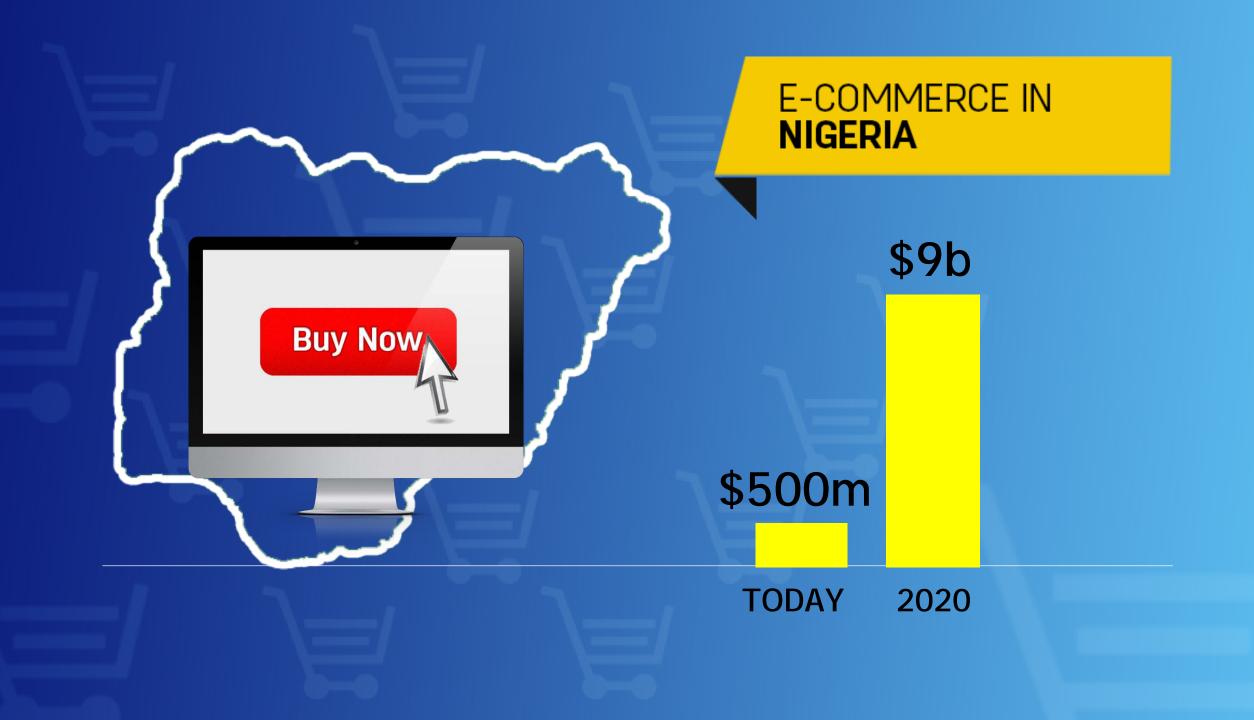
MILLION PEOPLE . . butWOMEN OWN ONLY 13.57% OF SMALL ENTREPRISES









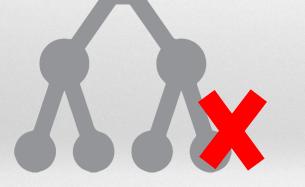




## CASH ON DELIVERY



POS systems fail



Infrastructure is weak

Regulatory barriers stifle innovation

### FULFILLMENT IS THE OTHER **BIG CHALLENGE**

### UNTRACEABLE ADDRESSES

Mynydd

### TRAFFIC CONGESTION

### BAD ROADS





### MAX SOLVES THE FULFILLMENT PROBLEM FOR LOCAL RETAILERS.



MAX launched in Lagos this August and intends to expand to 50 African cities in 5 years.





MAX leverages on-demand technology

MAX provides reliable e-payment support to merchants





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#### DEVELOPING COUNTRIES MAY NOT HAVE THE CAPITAL,

BUT WE HAVE THE POPULATION



### DESIGN THINKING AND GLOCALIZATION

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### ON-DEMAND PLATFORMS CAN SUCCEED ANYWHERE IN THE WORLD

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### **ESPECIALLY IN AFRICA**

## DANKE



## WWW.MAX.NG